



# **CINOP** **PROFILE**

CINOP brings learning to life



## Partner in lifelong learning

The CINOP organisation:

- Independent, (inter)national partner in lifelong learning
- Activities: research & knowledge transfer, project and programme management, training and consultancy
- Specialised in Vocational Education & Training (VET), adult education and employability on labour market
- Based in the Netherlands
- Employing about 150 professionals
- ISO-9001 certified



## More than 40 years of experience

- Predecessors and merger partners in the seventies (PCBB, COBO, CIBB and SVE)
- Roots and knowledge base in VET and adult education
- 1997: CINOP officially established as Centre for Innovation of Education and Training
- Broadened scope to 'learning & working' and employability
- Strong international and European orientation



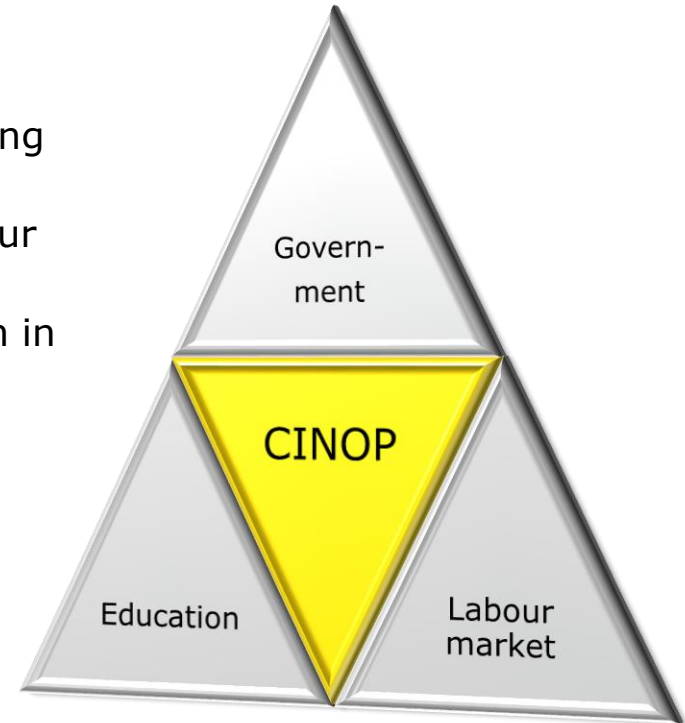
## Headquartered in 's-Hertogenbosch

New office in 2013: highly sustainable building




## Mission, positioning and markets

- Mission: lifelong learning
  - Improvement of Vocational Education & Training (VET)
  - Employability and career development in labour market (working & learning)
  - Developing basic skills to participate as citizen in society (social inclusion)
- Positioning in the 'golden triangle'
- Both public and private sector
- National and international



## Golden triangle: wide range of clients

A yellow 3D pyramid with three horizontal callout boxes. The top box is at the narrowest part, the middle box is in the middle, and the bottom box is at the base. Each box contains text describing a client category.

**Education:** schools, educational institutions, VET centres, private training providers, education research, umbrella organisations

**Government:** national and local/regional governments, centres of expertise, international bodies, EU authorities, NGO's

**Labour market:** industry associations, employers/employee's organisations, training & development funds, private companies

## Organisation

- Stronger together
- Corporate social responsibility
- Entities and public programmes
- Values:
  - Independent
  - Quality driven
  - Partnership





## CINOP Consultancy

- Mainly operating in the Dutch market
- Advisor for schools, ministries, industry associations, etc.
- 50 consultants with multidisciplinary backgrounds
- Expertise: examination, curriculum development, quality of VET, basic skills (language), career guidance, APL, adult education, employability







## ECBO Research

- Dutch Centre for Expertise in Vocational Education & Training
- Set up to develop, disseminate practice-based knowledge
- Non-profit organisation/public funded research role
- 20 dedicated researchers with specialist expertise in VET
- Fields of expertise: XXXX



## Public programmes

- **CINOP Erasmus+:** coordinates international LLL programmes for national and European authorities (Leonardo da Vinci/Erasmus+ (VET, AE), ECVET, Euroguidance, EQAVET). Themes: qualification structures, study credits, mobility, quality assurance, career development, social inclusion and new skills for new jobs.
- **Knowledge centre APL:** Accreditation of Prior Learning programme aims at recognition of competences that individuals gain through formal, informal or non-formal learning.
- **National Coordination Point NLQF:** independent body responsible for the development and implementation of the NLQF (Dutch Qualifications Framework).
- **handicap + studie:** the Dutch expertise centre for students with disabilities. Mission is to allow students with a handicap to successfully participate in the higher education.





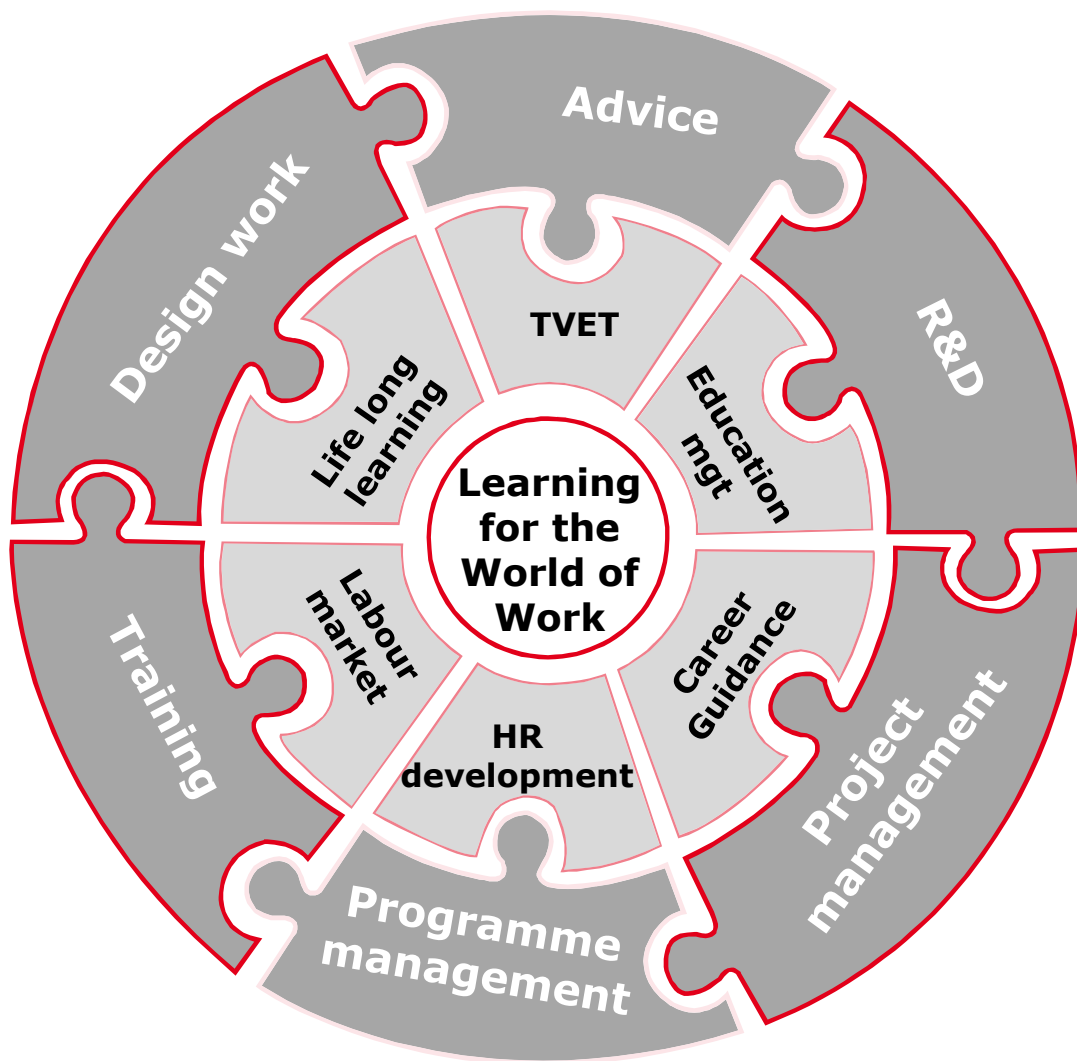
# **CINOP** **GLOBAL**

Learning for the world of work



## CINOP Global

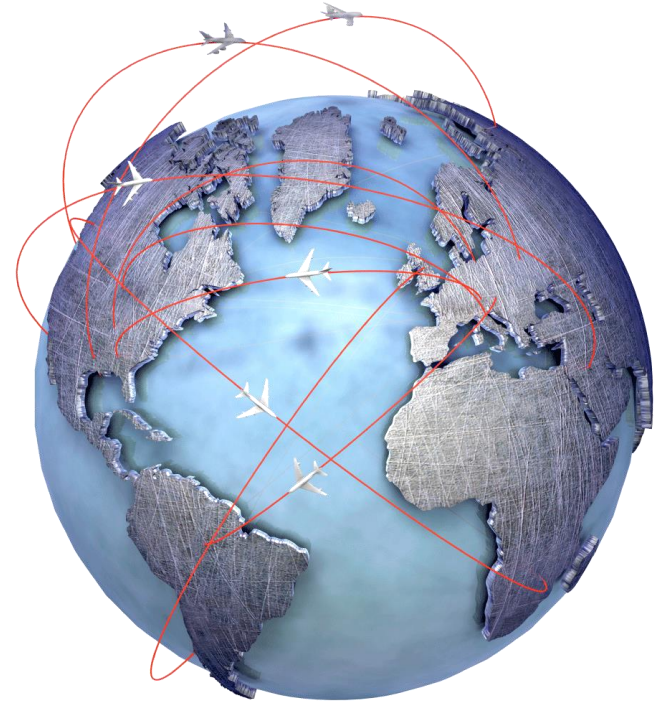
- CINOP Global's focus: the international market
- Clients include Governments and Ministries, EU, NGO's, public-private initiatives and private business
- Most projects in Africa (Sub Sahara, Gulf), but also in Latin America and Asia
- At national level: VET policies, NQF design, system analysis and design, studies and assessments
- At institutional level: curriculum development, (training on) management of institutes, assessment and evaluation, VET facilities, feasibility studies
- Individual level: Training of Trainers (ToT), Teaching and Learning, e-learning, Competency Based Learning (CBL)
- Programme and project management





## CINOP Global organisation

- Headquarters: the Netherlands
- Core team at HQ of 10 – 12 staff; team and experts in the field
- Besides core team high number of associate experts
- Partnerships with European consultancy agencies
- Partnerships/networking with Dutch VET institutes
- Partnerships with a range of clients to build new projects



## Countries where CINOP Global operates



## Typical Global projects at national level

- Enhancing the quality and relevance of the VET system in **Tanzania**, partner the National Council for Technical Education (NACTE); aim: to build the capacity of NACTE to provide support and guidance to institutions for attaining quality VET; duration 2005-2008; budget € 0.9 million;
- Enhancing the quality and relevance of the VET system in **Zambia**, partner the National Authority for Technical Education, Vocational and Entrepreneurship Training (TEVETA); aim: to build TEVETA's capacity to provide strategic leadership in the development of a technical, vocational and entrepreneurship training system; duration 2005-2008; budget € 1.4 million;
- Skills development project in **Afghanistan**, aim: deliver consultancy services for developing a legal and operational Framework for the Afghanistan National Qualification Authority; duration 2009-2011; budget € 610.000,-;
- Strengthening Information Management & Management Information Systems in **South Africa**; partner: the Department of Higher Education and Training (DHET); aim to organize the information needed for management, monitoring and evaluating of the FET colleges in South Africa; duration 2011-2015; budget € 2.3 million;
- Establishment of the National Authority for Qualifications in **Romania**; partner: National Adult Training Board; aim: develop a National Qualifications Register and a methodological framework for effective and relevant qualifications; duration 2006-2008; budget € 940.000,-.



## Enhancing the quality and relevance of the VET system in Tanzania



## Enhancing the quality and relevance of the VET system in Zambia





## Skills development project in Afghanistan



## Strengthening Information Management & Management Information Systems in South Africa





## Establishment of the National Authority for Qualifications in Romania



## Typical Global projects at institutional level

- Upgrading of Marial Lou Livestock Training Centre to ensure food security, **Republic of South Sudan**; aim: support to to the Ministry of Animal Resources and Fisheries (MARF) and the Marial Lou Livestock Training Centre; duration 2011-2015; budget € 2 million;
- Capacity enhancement of the Uganda Management Institute, **Uganda**; aim: to strengthen the capacity of the Uganda Management Institute (UMI) to contribute towards improved management and accountability in primary schools and BTVET institutions in Uganda; duration 2011-2015; budget € 3.5 million;
- Capacity Building of Staff to Improve Automobile Engineering Education at Koforidua Polytechnic, **Ghana**; aim: Training of Teachers (ToT) in the Netherlands and in Ghana in designing and implementing a CBET based curriculum at the HND level in the Automobile Engineering programme; duration 2006-2009; budget € 900.000,-;
- Training and Management Services to the Dairy & Food Polytechnic (DFP) in the Kingdom of **Saudi Arabia**; aim: to support the DFP to offer high quality practice and skills oriented training programmes in the field of food and dairy production and processing technology; duration 2010-2015; budget € 15 million;
- International Law Education and Internationalisation at the Faculty of Law of Syiah Kuala University (Banda Ateh), **Indonesia**; aim: to design and implement a new teaching programme International Law; duration 2008-2012; budget € 1.4 million.

## Upgrading of Marial Lou Livestock Training Centre to ensure food security, Republic of South Sudan





## Capacity enhancement of the Uganda Management Institute, Uganda



## Capacity Building of Staff to Improve Automobile Engineering Education at Koforidua Polytechnic, Ghana





## Training and Management Services to the Dairy & Food Polytechnic (DFP) in the Kingdom of Saudi Arabia



## International Law Education and Internationalisation at the Faculty of Law of Syiah Kuala University (Banda Ateh), Indonesia



## Typical Global projects at learning level including ToT

- Teaching Methodology in Technical and Vocational Training, **Bhutan**; partner: the Ministry of Labour and Human Resources (MoLHR); aim: to develop the capacity of the Vocational Training instructors in the field of Teaching Methodology; duration 2010; budget € 100.000,-;
- Higher Education Management for University Support staff, **Palestine**; aim: improving the quality and professionalism of the support services of Bethlehem University (BU) through a training intervention within the framework of the Institute of Community Partnership programme; duration 2009; budget € 130.000,-;
- Training of trainers in Participatory Rural Entrepreneurship, **Colombia**; partner: Corporación PBA; developing a methodology for Rural participatory Entrepreneurship and providing a tailor-made training course including a component of Training of Trainers; duration 2010-2013; budget €1.2 million;
- Training of VET school managers, **Vietnam**; in cooperation with ILO; aim: to upgrade the management skills of managers of VET institutions; duration October 2008; budget € 100.000,-;
- Rehabilitation and Upgrading of 9 Technical Training Colleges, **Kenya**; partner: GoK; aim: to train a core group of 60 Kenyan teachers and teacher trainers to make syllabi and learning materials more practical and skills oriented, coaching of the core group in dissemination and roll out of the training results; duration 2010-2015; budget € 15 million.



## Teaching Methodology in Technical and Vocational Training, Bhutan



## Higher Education Management for University Support staff, Palestine





## Training of trainers in Participatory Rural Entrepreneurship, Colombia

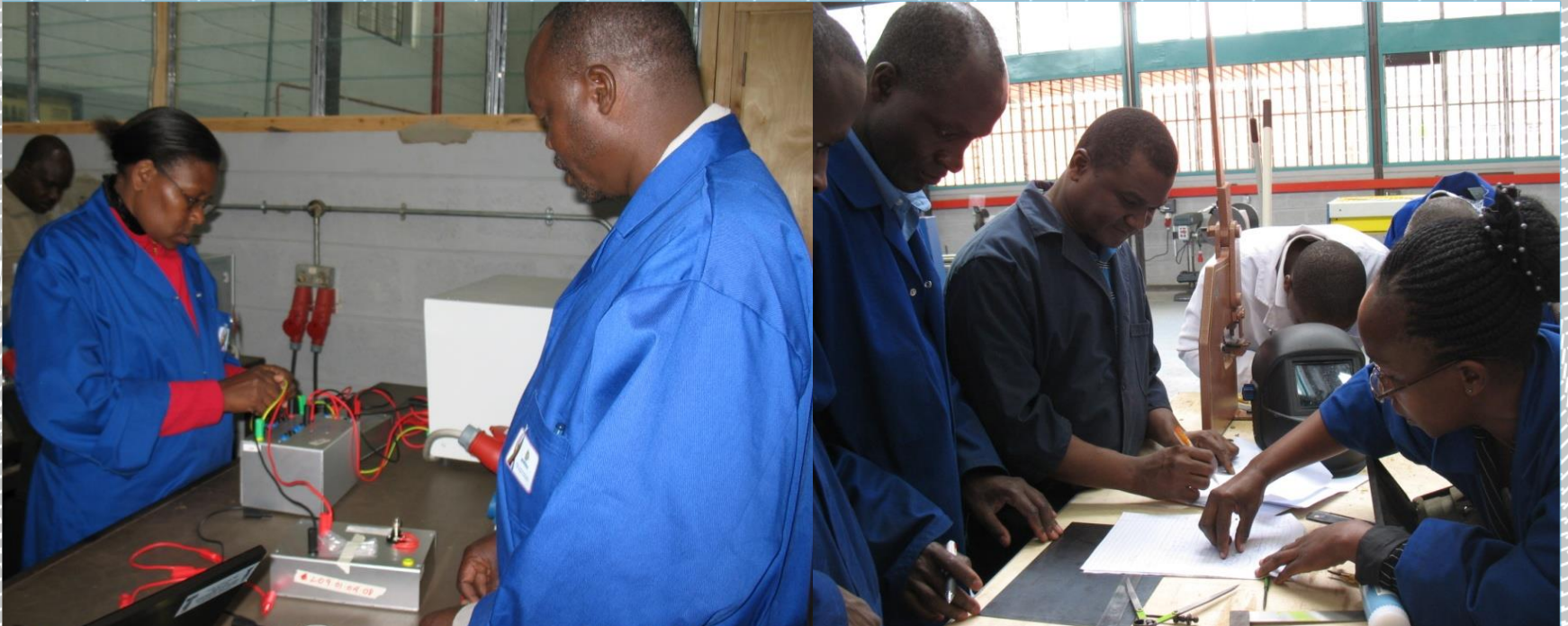


## Training of VET school managers, Vietnam





## Rehabilitation and Upgrading of 9 Technical Training Colleges, Kenya





## To summarize

- CINOP Global is active worldwide with a geographical focus on Sub Sahara Africa, and the Gulf
- Mission of CINOP Global: to deliver high quality support to VET at system, institutional and individual (learning) levels to continuously improve learning for the world of work
- Key element in most of CINOP Global's projects: creation and improvement of linkages between VET and industry
- Focus of work is primarily on designing and developing new systems, concepts, methods, tools for VET
- ToT is mostly a key component of all CINOP Global's activities
- CINOP Global always works in close cooperation with partners, both national and international.

## CINOP Global – The people





**Thank you for your attention**



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